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The Van Wert Wholesale Peony and Iris Gardens

DAN WERT, OHIO

Subject : Bulletin Number Four
Issued September 4, 1926.

LEE R. BONNEWITZ, Proprietor
LEE A. SHIMER, Business Manager
C. D. PENNELL, Field Superintendent

TO THE TRADE:

Quantity
Growers

of the

World's

Best

Peonies

and

Iris

for

Commercial

Growers,

Dealers,

Nurserymen

and

Landscape

Architects

or

Reliable

Stock

Reasonably

Priced

At the opening of the Peony season it is appropriate that we feature Peonies in this week's Bulletin. We want you to note that our special prices are placed on small quantities this week. To encourage the small grower we are applying our special prices to groups of five divisions. If you can use more, of course, we will be glad to supply them, but the rate will be the same as that quoted for five divisions. If you have any available planting space, an order from these Peony specials will prove a good investment.

A recent invoice shows that we omitted the large red Poppy, PROSERPINE, from our Poppy list, both in our folder and also in last week's bulletin. While this poppy is not in a class with Lula A. Neeley, it is a good red of splendid size and form. It merits a place in your garden at the low price listed in Bulletin Number 4.

Our five "Top-Notch Iris Special" is a real investment for the small grower. We are offering five of the world's best Irises at profit-making prices for the purchaser. Each one of the group has a good commercial future.

The demand for our Iris Collections has been so great that it is necessary to revise them. A press-proof of a folder, which we will mail to our retail list next week, is enclosed with bulletin No. 4. We will allow you 5% discount on all Iris collections, and the same discount on the quantity prices quoted in the retail list.

It costs us money to adjust previous sales to these special prices, but we want to play fair with the trade. We are issuing refund checks to cover these differences. Check up your previous orders, and if these quotations are lower than the prices you paid, write us. We want to adjust every purchase to which these special bulletin quotations would apply.



The prices in Bulletin No. 4 are limited to September 16th. Terms, cash with order, all shipments to be forwarded by express collect. If desired we will forward by insured parcel post, billing purchaser for the actual expense incurred.

THE VAN WERT WHOLESALE PEONY
AND IRIS GARDENS.

Lee R. Bonnewitz

Our Specials will fit nicely in your next Catalog. Write for our Suggestions.

62.67

LIBRARY

SEP 7 1926

SEP 7 1926

The Van Wert Wholesale Peony and Iris Gardens



Bulletin Number 4.



EXCEPTIONAL VALUES FROM OUR LIST OF SELECTED AND APPROVED PEONIES. PRICES ARE GOOD ONLY FOR THE TIME LIMITED TO THIS BULLETIN.

AVIATEUR REYMOND (Dessert)	5 divisions	.90 ea
CHERRY HILL (Thurlo)	5 divisions	2.50 ea
E. B. BROWNING (Brand)	5 divisions	2.00 ea
ESTAFETTE (Dessert)	5 divisions	.60 ea
EUCARIS (Lemoine)	5 divisions	.60 ea
EVENING GLOW (Hollis)	5 divisions	.80 ea
EXQUISITE (Kelway)	5 divisions	1.50 ea
FLORENCE NIGHTINGALE (Brand)	5 divisions	.50 ea
FRANCES WILLARD (Brand)	5 divisions	1.25 ea
FRANCES SHAYLOR (Shaylor)	5 divisions	1.50 ea
GERMAINE BIGOT (Dessert)	5 divisions	.60 ea
GINETTE (Dessert)	5 divisions	1.00 ea
JUBILEE (Pleas)	5 divisions	1.50 ea
MARY W. SHAYLOR (Shaylor)	5 divisions	4.00 ea



This will be your last opportunity to add these fine Oriental Poppies to your garden this year as the planting season is drawing to a close.

LULA A. NEELEY - the best	\$ 4.00 each
WURTEMBURGIA - a fine red	4.00 each
MASTERPIECE - one of the pinks	.80 each
PROSERPINE - added variety for this Bulletin	.80 each



A GROUP OF "TOP NOTCH" IRISES. A splendid investment for any garden.

5	AMBASSADEUR
5	LENT A. WILLIAMSON
5	MOTHER OF PEARL
5	SOUV. DE MADAME GAUDICHAU
5	WHITE QUEEN
25 roots in all for \$ 11.75	



REMEMBER : You are overlooking a good investment if you do not include some Iris, Mother of Pearl in your planting this year: 10 roots 75¢ each; 25 roots 60¢ each; 50 roots 55¢ each; 100 roots 50¢ each.



Discount

We will allow you 5% discount on any of the collections or quantity offers listed in the enclosed press proof of our retail list. We will also give you 20% discount on all the Peonies listed in our retail list with exception of Milton Hill.

Time Limit 16th Sept. 1926

Special prices in this bulletin expire September 16th 1926. Usual terms apply, cash with order, transportation charges extra.

Watch for our next Bulletin.

THE VAN WERT WHOLESALE PEONY
AND IRIS GARDENS,
VAN WERT, OHIO.

St. George's, March 28

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My dear Sir,
I have the honor to acknowledge the receipt of your letter of the 26th inst. in relation to the above named subject. I am sorry to hear that you are not satisfied with the result of the examination. I have, however, no objection to your making such use of the facts as you may think proper. I am, Sir, very respectfully,
Your obedient servant,
J. M. Smith

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I am, Sir, very respectfully,
Your obedient servant,
J. M. Smith